

# Aggregate Supply and Aggregate Demand

Econ 120: Global Macroeconomics

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# Goals

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- Specific Goals

- Be able to explain GDP fluctuations when the price level is also flexible.
- Explain how real GDP and the price level are related in the short run.

- Learning Objectives

- LO5: Use the model of aggregate demand and supply to evaluate the short-run and long-run impacts of fiscal and monetary policy on production, employment, and the price level.
- GELO1: Students will be able to use mathematical and logical methods to solve problems.
- GELO2: Students will be able to construct and use models to analyze, explain, or predict phenomena.

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# Reading and Exercises

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- Modules 30, 31, and 32
- **Canvas Quiz due Wednesday 11:59 PM.**  
Multiple-choice, 15 questions, unlimited attempts allowed, only best score counts
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# Aggregate Demand

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- Recall demand curves for single goods slope downward because of the substitution effect and the income effect.



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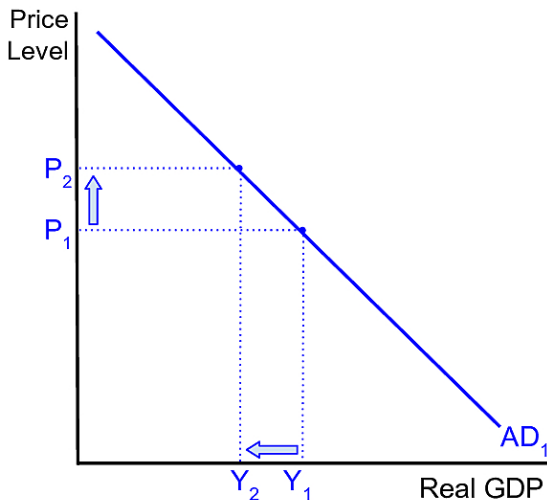
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# Aggregate Demand

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# Downward sloping AD

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- **Real balances effect:** when the price level increases, the purchasing power of the consumers' accumulated savings balances decreases.
  - With a lower real savings balance, consumers decrease consumption.
- **Foreign purchases effect:** When the price level rises relative to the price level in foreign countries, the foreign demand for U.S. products decreases. Similarly, the demand for imports increases.
  - This causes exports to fall and imports to rise.

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# Determinants of AD

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- When something *besides the price level* affects the AD, this causes the AD curve to shift.
- The following affect *consumption* and therefore shift AD.
  - Consumer wealth: financial assets such as savings accounts, stocks, and bonds, and physical assets that consumers can borrow against like houses and land.
    - When consumer wealth increases, aggregate demand increases, AD shifts to the right.
  - Household indebtedness: if household debt increases, AD shifts to the left.
  - Taxes: Increase in taxes decreases consumption, AD shifts to the left.
  - Consumer expectations: expectations about future income or future taxes can shift AD.
  - Real interest rate: an increase in the real interest rate decreases consumption which shifts AD to the left.



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# Long-Run Aggregate Supply

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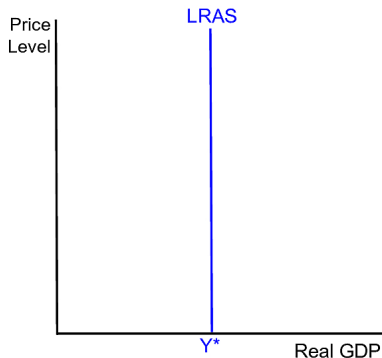
## Long-run aggregate supply:

In the long run the economy uses all factors of production efficiently.

Vertical line at **potential GDP**.

**Potential GDP:** Maximum *sustainable* level of production *possible* when using all factors of production efficiently.

Price level does not affect production *possibilities*.



# Short-Run Aggregate Supply

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- In the short run, wages in labor markets are slow to adjust.
- Increases in price level lead to higher marginal revenues for firms
- Sticky wages: Biggest chunk of firms' marginal costs do not change
- Higher marginal revenue + sticky marginal costs → increase production to increase profits
- Short-run aggregate supply curve is upward sloping.



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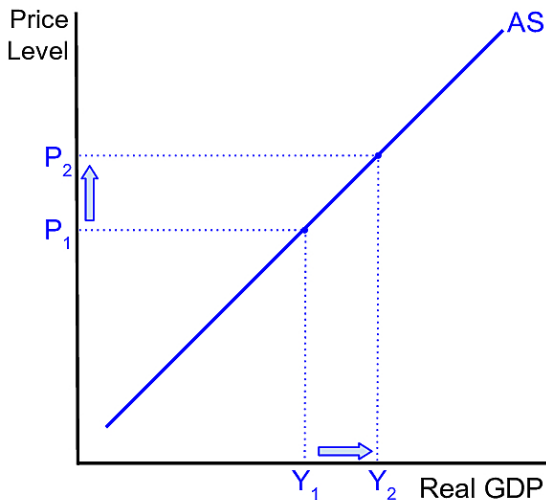
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# Short run aggregate supply

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# Determinants of AS

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- When something *besides the price level* affects AS, this shifts AS.
- Prices of factors of production: when the price of labor, capital, or land increase, this shifts AS to the left.
- Business taxes can affect output decisions of firms and shift AS.
- Other government regulation on businesses:
  - Environmental regulations, occupational safety regulations, finance regulations, etc. can affect production costs.
  - Doesn't imply business regulations are bad (there are costs and benefits), but they usually do affect production costs.
- Improvements in technology: shift *both LRAS and SRAS* to the right.
  - This is not the most convenient model to use for increases in production possibilities

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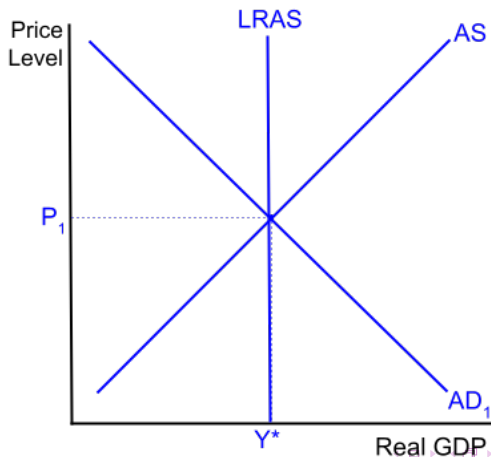
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# Equilibrium

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In equilibrium, real GDP and the price level are determined by the intersection of AS and AD



# Inflation

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- Inflation can come from two sources, excess demand or increases in production costs.
- **Demand pull inflation:** when increases in demand cause inflation.
- **Cost push inflation:** when increases in production cost cause inflation.

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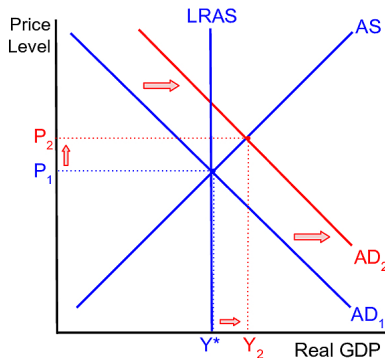
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# Demand pull inflation

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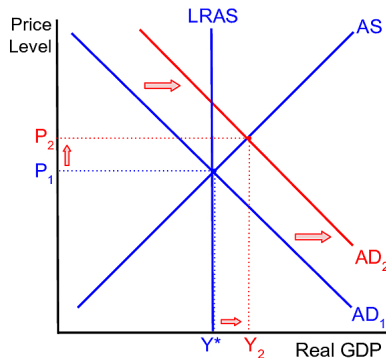
- Demand pull inflation begins when AD increases.
- Causes real GDP to increase and the price level to rise.
- Recall: **inflationary gap**: when aggregate expenditures is equal to real GDP above potential GDP.



# Demand pull inflation

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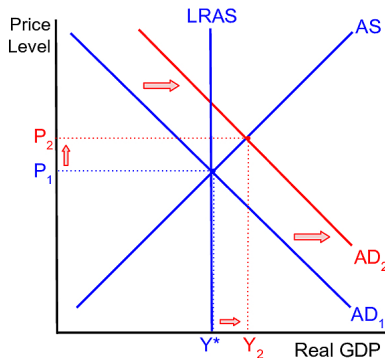
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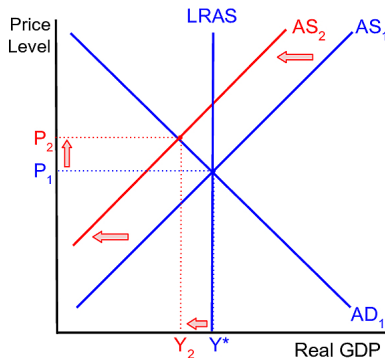
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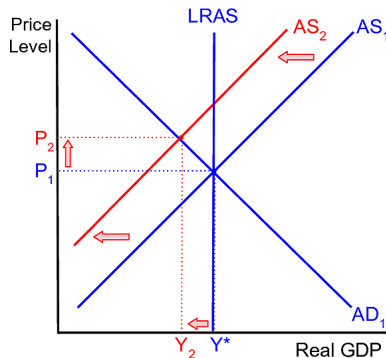
- Cost-push inflation begins when an increase in production cost shifts SRAS to the left.
- Causes real GDP to fall and price level to rise.
- **Stagflation**: when there is unemployment and high inflation at the same time.



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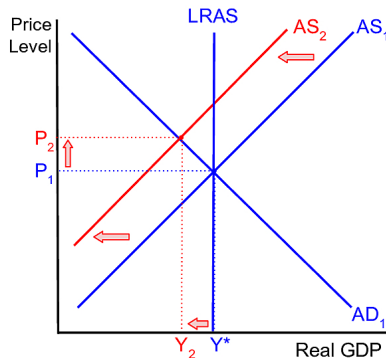
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# Scholar Spotlight: Veronica Guerrieri

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## Monetary Policy in Times of Structural Reallocation

*Prepared for the 2021 Jackson Hole Economic Policy Symposium*

(with Guido Lorenzoni, Ludwig Straub, and Iván Werning)

### Stagflation in 2021

- During COVID, demand decreased for *services*, increased for *durable goods*
- *Downward sticky prices*: Unemployment increases in services sector
- *Upward flexible prices*: Durable goods more expensive
- *Slow to increase production*: Shortages in durable goods
- Outcomes: Unemployment, inflation, and shortages, all at once



### Dr. Veronica Guerrieri

Ronald E. Tarrson Professor of Economics  
William Graham Faculty Scholar  
Booth School of Business  
University of Chicago



# Long-run equilibrium

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- Recall why the short run aggregate supply curve is upward sloping.
- Suppose AD shifts to the right.
- Firms will be able to sell more goods. Firms hire more labor and produce more goods.
- Firm's per-unit labor costs do not increase because wages are fixed in the short run.
- In the long run, there is an excess demand for labor, wages will increase.
- This shifts the SRAS curve to the left.

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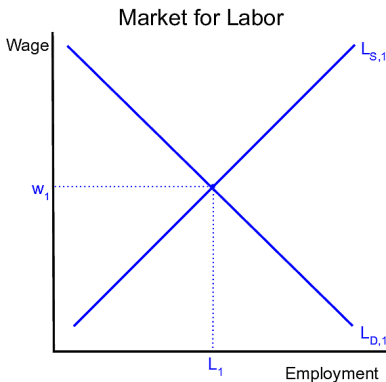
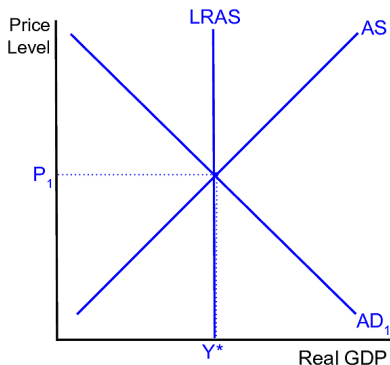
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- Recall why the short run aggregate supply curve is upward sloping.
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- Firms will be able to sell more goods. Firms hire more labor and produce more goods.
- Firm's per-unit labor costs do not increase because wages are fixed in the short run.
- In the long run, there is an excess demand for labor, wages will increase.
- This shifts the SRAS curve to the left.

# Example: Increase in Aggregate Demand

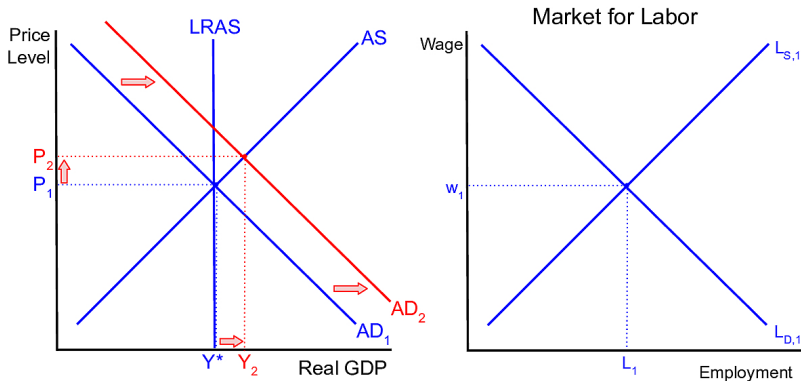
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Suppose there is an improvement in consumer confidence  
→ higher consumption demand

# Example: Increase in Aggregate Demand

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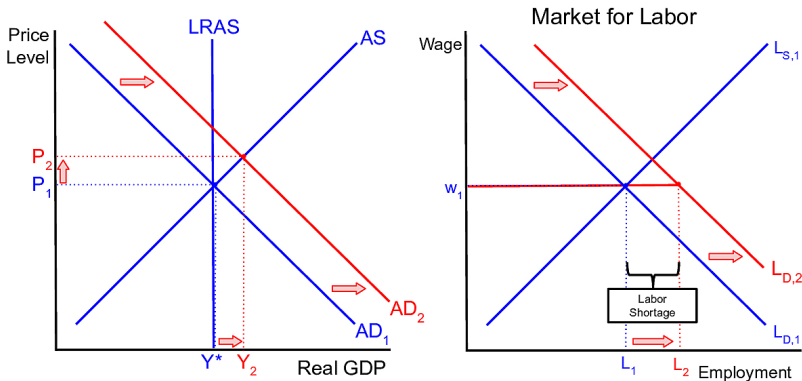


Aggregate demand shifts right



# Example: Increase in Aggregate Demand

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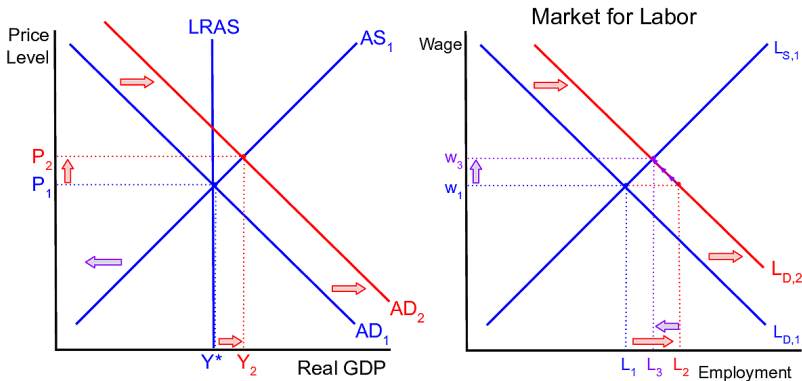
Businesses are producing more → labor demand shifts right

**Sticky wages** lead to labor market shortage

**Short-run outcomes:** ↑ real GDP, ↑ employment, ↑ price level

# Example: Increase in Aggregate Demand

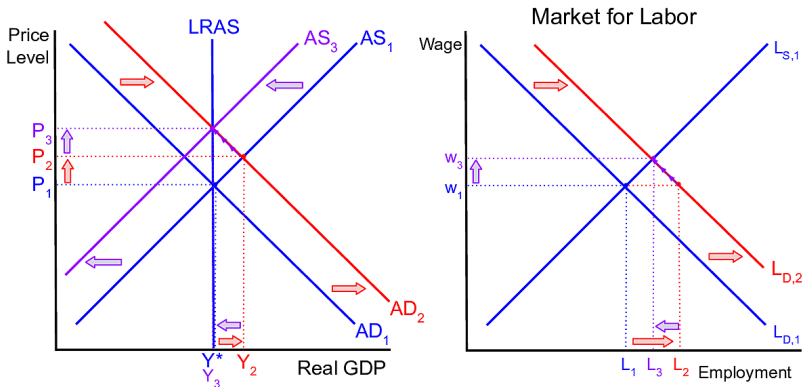
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**Wages increase over time, in transition from short-run to long-run**

# Example: Increase in Aggregate Demand

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Increase in wages is an increase in production costs → Aggregate supply shifts left

**Short-run outcomes:** Real GDP at potential, ↑ wages, ↑ employment, ↑ price level

# Examples

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For each of the following, show (a) the short-run outcome for price level and real GDP, (b) the short-run and long-run outcomes in the market for labor, and (c) the long-run outcome for price level and real GDP.

- 1 Suppose business confidence drops, leading to an decrease in capital investment.
- 2 Suppose an increase in energy prices leads to an increase in the costs of production.
- 3 Suppose the U.S. dollar appreciates, leading to a(n) \_\_\_\_\_ in exports and a(n) \_\_\_\_\_ in imports.
- 4 Suppose the government increases spending.
- 5 Suppose the government cuts income taxes.
- 6 Suppose the government cuts business taxes.

# Reading and Exercises

21/ 21

- Modules 30, 31, and 32
- **Canvas Quiz due Wednesday 11:59 PM.**  
Multiple-choice, 15 questions, unlimited attempts allowed, only best score counts
- **Homework/In-class Exercise due Friday 11:59 PM.** We will work together in class on Thursday.

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